

- 1 If a customer changes the number of years the mortgage will be paid over does the KFI have to be changed?
- A. Yes
  - B. Within 7 days
  - C. Anytime, but will need to be changed
  - D. No
- 2 \_\_\_\_\_ is one of the 'Know your customer' rules?
- A. Family
  - B. Expenditure
  - C. Mortgage preference
  - D. Repayment group
- 3 If a company were being investigated by the FSA, they would be required to answer questions and provide \_\_\_\_\_?
- A. Accounts
  - B. History of the company
  - C. Receipts
  - D. Information
- 4 Joan passed her MCCB exams is she still allowed to advise on mortgages?
- A. No
  - B. Yes
  - C. She can pass CeMAP III to qualify
  - D. She can pass CeMAP II
- 5 The banking code is \_\_\_\_\_?
- A. Voluntary
  - B. Regulated by the FSA
  - C. Replaced the British Banking Association
  - D. Most banks don't use it
- 6 The details of how to complain are held within which document?
- A. KFI
  - B. Letter from Bank
  - C. IDD
  - D. Mortgage Deed
- 7 The three areas of responsibility managers must address are: A clear chain of Responsibility, Systems and Controls and \_\_\_\_\_?
- A. Whistle Blowing
  - B. Money Laundering
  - C. Customer services
  - D. Training

- 8 The FSA impose a \_\_\_\_\_ if a company is guilty of misconduct?
- A. Block
  - B. Product Hold
  - C. Financial penalty
  - D. Shutdown
- 9 What are the three main types of Financial Crime?
- A. Fraud, Criminal Market conduct and Phishing
  - B. Fraud, Criminal Market conduct and Technology assisted
  - C. Fraud, Computing and Banking
  - D. Fraud, Criminal Market conduct and Money Laundering
- 10 Holding information that benefits buying shares in a company is which market abuse activity?
- A. Market Manipulation
  - B. Share Dealing
  - C. Insider dealing
  - D. Fraud
- 11 Are second mortgages covered for mortgage advice regulation?
- A. Up to £1,000,000
  - B. No
  - C. Yes
  - D. Up to £500,000
- 12 In order to obtain authorisation a firm must:- possess the minimum Guarantee\_\_\_\_\_?
- A. Statistics
  - B. Management
  - C. Fund
  - D. History
- 13 If Paul has been bankrupt is it possible to would pass the Fit and Proper test?
- A. Yes
  - B. No
  - C. If he is released
  - D. If Paul is over 1 year after the Bankruptcy
- 14 Are the rules concerning selling a Stakeholder Product less or more than other products?
- A. Less
  - B. More
  - C. The same rules apply
  - D. Much more complicated and lengthy

- 15 If someone knew property was bought with Money that had been laundered could they be prosecuted under the money laundering laws?
- A. Yes
  - B. No
  - C. Only if they benefited
  - D. Only if they received monies
- 16 What ICOB covers the 'Scope of the rules'?
- A. ICOB1
  - B. ICOB2
  - C. ICOB3
  - D. ICOB4
- 17 What does ICOB7 cover?
- A. Marketing
  - B. Claims Handling
  - C. Mortgages
  - D. Dealing with customers
- 18 What ICOB covers Financial promotions?
- A. ICOB1
  - B. ICOB2
  - C. ICOB3
  - D. ICOB4
- 19 How much does it cost to get a copy of the information being held about you from any organisation holding data about you?
- A. £5
  - B. £9
  - C. £10
  - D. £25
- 20 Ships come under \_\_\_\_\_ Insurance?
- A. Commercial
  - B. General
  - C. Personal
  - D. Property
- 21 Posses a property that has been involved in money laundering is charged under which offence?
- A. Market Manipulation
  - B. Concealing
  - C. Acquiring, using or possession
  - D. Arranging

- 22 When entering a new business relationship when wouldn't you need to see some identification?
- A. You would always need identification
  - B. When they are from a foreign country
  - C. If they are part of the commonwealth
  - D. Passed from another authorised company
- 23 When creating new financial products \_\_\_\_\_ must always be in mind?
- A. Banking
  - B. Profit margins
  - C. Treating Customers Fairly
  - D. The Financial Advisor
- 24 What insurance group heading does Motor Vehicle Liability Insurance come under?
- A. General Insurance
  - B. Personal Insurance
  - C. Protection Insurance
  - D. Motor Insurance
- 25 Companies with a turnover under \_\_\_\_\_ pounds are covered by the Banking Code
- A. £2,000,000
  - B. £500,000
  - C. £5,000,000
  - D. £1,000,000
- 26 ICOB 1 covers what part of the financial Services industry?
- A. Marketing
  - B. Sales
  - C. Insurance
  - D. Complaints
- 27 Even though much more regulation has been applied to the financial services industry, in which two organisations has been much deregulated?
- A. Insurance and Credit Card companies
  - B. Credit card companies and Shares
  - C. Banks and Building Societies
  - D. Insurance and Central banks
- 28 The Variable rate of a CAT standard mortgage can be no more than how many percent above the Base rate?
- A. 0.25%
  - B. 0.5%
  - C. 1.5%
  - D. 2%

- 29 What proportion of shares can be found in a stakeholder unit linked and with profits products?
- A. 50%
  - B. 60%
  - C. 70%
  - D. 80%
- 30 \_\_\_\_\_ stages of the selling process must have TCF in mind?
- A. Most
  - B. Only the initial meeting
  - C. None
  - D. All
- 31 When a complaint is received what time period would the complaint be acknowledged in writing?
- A. 2 days
  - B. 3 days
  - C. 4 days
  - D. 5 days
- 32 The Advertising code states that adverts should be legal, decent, honest and \_\_\_\_\_?
- A. Law abiding
  - B. Truthful
  - C. Real
  - D. Trustworthy
- 33 How often must a Money Laundering Reporting Officer submit a total report regarding the Money Laundering incidents submitted by staff during the financial year?
- A. Every month
  - B. Every six months
  - C. Once a year
  - D. Twice a year
- 34 If I were an appointed Actuary would I have a \_\_\_\_\_ function?
- A. Governing
  - B. Required
  - C. Systems
  - D. Guaranteed

- 35 What are the three areas of Money laundering offences?
- A. Concealing, Arranging and Removing
  - B. Concealing, Moving and Acquiring, Using or Possession
  - C. Stealing, Arranging and Acquiring, Using or Possession
  - D. Concealing, Arranging and Acquiring, Using or Possession
- 36 What is the cooling off period from the date of the contract of an insurance policy in the EU but not in the UK? Between 14 days and ????
- A. 30 days
  - B. 14 days
  - C. 7 days
  - D. 3 days
- 37 Does the ASA cover the internet for Advertising?
- A. Passive adverts only
  - B. Live Adverts only
  - C. Yes
  - D. No
- 38 Are private Pensions and Occupational Pensions managed by the same regulations?
- A. No
  - B. Yes OPRA
  - C. Yes slight variation but the same
  - D. FSA have merged the two
- 39 What is the most important way of prevention for money laundering?
- A. FSA
  - B. Nationality
  - C. Checking Passports
  - D. Client Identification
- 40 What was the name given to extending the type of financial advisors from two to three?
- A. CML
  - B. Vivo
  - C. Polarisation
  - D. Depolarisation
- 41 The FSA would investigate under a specific investigation for an authorised person who was believed to be \_\_\_\_\_?
- A. Helping with a Money laundering probe
  - B. Falsifying documents
  - C. Selling high quantities of products
  - D. Returning high quantities of products

- 42 The FSA \_\_\_\_\_ the scope for financial crime?
- A. Reduces
  - B. Increases
  - C. Has no effect on
  - D. Monitors
- 43 I am an Investment advisor that is a \_\_\_\_\_ Function?
- A. Customer function
  - B. Significant Management
  - C. Management
  - D. Marketing
- 44 What are the two main areas of money laundering activities that are important to financial advisors?
- A. Market manipulation and Data Protection
  - B. Tipping off and Failure to disclose
  - C. Tipping off and Market manipulation
  - D. Commercial and Personal
- 45 If trying to sell a stakeholder product at what percentage debt for the customer should you make a stronger warning of addressing the debt?
- A. 20%
  - B. 30%
  - C. 40%
  - D. 50%
- 46 If I create an advert on my company's past performance for an investment product what is the period of time I must show of past years?
- A. 4 years or the max number of years if a new product
  - B. 5 years or the max number of years if a new product
  - C. 6 years or the max number of years if a new product
  - D. 7 years or the max number of years if a new product
- 47 The \_\_\_\_\_ And Competence Sourcebook deals with controlled persons knowledge levels?
- A. Education
  - B. Training
  - C. Marketing
  - D. Sales
- 48 In the terms of business letter is there normally details of the summary of the \_\_\_\_\_ responsibilities?
- A. Advisors
  - B. Client
  - C. FSA
  - D. Banks or Building Societies

- 49 Before a sale is completed the client must receive the \_\_\_\_\_ Features of the product?
- A. Standard
  - B. Complete
  - C. Mortgage
  - D. Key
- 50 Which act's in 1986 and in 1987 was a key pivot point of deregulating some of the financial services industry?
- A. Building Societies Act and Banking Act
  - B. Mortgage Act
  - C. Sales and Marketing Act
  - D. The Finance Act